2020 PRESIDENT'S ANNUAL REPORT & STATE OF THE CHAPTER REPORT

I am pleased to recognize the collaborative efforts of our leadership team and office administrators to present the ATD-LA 2020 State of the Chapter and Achievements:

FINANCE

Developed a Finance & Expense policy for board members

Created a budget to actual YTD projection analysis

Released the Mira Gold Fund after 25 years and will award two \$500 grants annually for new board member professional development from 2020-2024

Reduced bank fees 50% by migrating to a more cost efficient merchant services platform

GOVERNANCE

Updated 2015 bylaws and 12 position descriptions

Developed an onboarding orientation program for new board members and volunteers

MEMBERSHIP

Started monthly new member welcome and recognition in weekly e-newsletter

Gained 79 new members but overall membership declined by 15.9% as a result of the pandemic

Offered 4 membership specials including a Valentine's Day, Summer New Member Special, Fall Member

Renewal Special and a Fall ATD Member Week in partnership with ATD Global

Awarded 2 ATD Global online certificate programs to chapter leaders Anupa Naik and Katrina Reiniers-Jackson

OPERATIONS

Reduced operational costs adding \$6,000 to financial reserves

Reduced Constant Contact list by over 70% percent reducing annual fees by 50%

Migrated from Go-to-Meetings to Zoom platform reducing costs by 68%

PROGRAMMING

Started a monthly president's message for members in the e-weekly newsletter

Offered 40+ orientations, chapter meetings, networking mixers including one in partnership with SoCal chapters, webinars, workshops and communities of practice meetings

Moved to virtual programming using the Zoom platform versus in-person meetings for the first time in ATD-LA's 75-year history as a result of the pandemic

SOCIAL MEDIA and TECHNOLOGY

Gained 25% followers on ATD-LA's LinkedIn platform with a total of 588 followers

Actively posted over 45 events and announcements on ATD-LA's LinkedIn platform

Averaged 700 web visits/month and 31k impressions on the ATD-LA website

Website visitors include professionals from business development, HR, education, community and social services and program management

Developed a social media policy for chapter leaders and volunteers

Updated website and removed outdated information

STRATEGIC PLANNING

Held $3^{\rm rd}$ and $4^{\rm th}$ leadership strategic planning meetings attended by board members and office administrators in winter and fall

Increased leadership involvement by adding 5 new chapter leader positions and 12 volunteers

Kairta Gupta
President ATD-LA 2020

Enjoy the Year-in-Review Video!

https://www.youtube.com/watch?v=uBz8o3umC4M